

#### **POSITION DESCRIPTION**

| POSITION TITLE               | Technical Support Manager (Spare Parts)   |
|------------------------------|---|
| POSITION LOCATED AT          | Subic Bay - Philippines   |
| REPORTING TO                 | Sales Support Manager   |
| DIRECT REPORTS               | 9   |
| EMPLOYMENT<br>CLASSIFICATION | Full time   |
| POSITION OVERVIEW            | To provide effective management of the Spare Parts (Technical and<br>Admin Support) team ensuring the team delivers on agreed service<br>levels, manage customer and business KPIs, manage internal and<br>external customers, help the business maintain and improve client<br>relationship through excellent customer service. Contribute to the<br>management of parts inventory, stock levels, and data integrity. This<br>varied role is expected to manage a team in providing exceptional<br>service to all the customers via all customer contact channels including<br>but not limited to Phone, Email, and Web/Live Chat correspondence.<br>This role has direct interaction with the Business Unit Manager in<br>Australia and expected to maintain and improve the working<br>relationship between our site team: AU and PH |

## **SPECIFIC OBJECTIVES**

- 1. Providing direction to the team to meet service targets as well as planning areas of improvement and development.
- 2. Oversee spare parts administration process, review, and refine processes to improve order processing efficiency and customer satisfaction levels.
- 3. Implement key metrics for measuring the team's performance, finding the right elements that give an accurate picture of the team's and individual performance
- 4. Facilitate in the development and implementation of spare parts pricing strategy and business plans
- 5. Regularly speak to customers (both internal and external) to get feedback on their customer service experience and incorporate this feedback into the training and development of the team.
- 6. Hire, train, prepare and motivate team members to provide excellent customer experience.
- 7. Deliver on overall business unit objectives

No. 7 Argonaut Highway Corner Efficiency Avenue, Subic Bay Gateway Park, Phase 1, Subic Bay Freeport Zone 2222 Philippines



| MAIN ACCOUNTABILITIES   | MEASUREMENT METHOD (KPI's)                     |  |
|---|--|--|
| Working with HR and Recruitment to drive the recruitment & selection of Team Leader and Team Members.   | Attracting and retaining the right talent      |  |
| Provide leadership, development and coaching to your Team<br>Leaders and Agents. Actively engaging and supporting the<br>development of your team to improve performance.                       | Management Performance and<br>Feedback         |  |
| Contribute to the design and implementation of Change<br>Programmes and Projects which impact the contact centre.   | Change Implementation                          |  |
| Develop a culture where training and development are part of<br>the team, identifying actions and working with contact persons<br>to ensure the skills and knowledge are developed effectively. | Spare Parts Team Development                   |  |
| Building and maintaining effective internal and external stakeholder relationships.   | Customer Feedback Surveys                      |  |
| Ensure effective and consistent communication throughout the team, encourage feedback and customer insight in order to enhance the customer experience.   | Team Member Shout Outs                         |  |
| Embed a performance culture, framework and review processes to achieve service levels and improvements against set targets.   | Service Level Achievements against set targets |  |
| Identifying and instilling best practice, processes and systems and drive continuous improvement environment.   | Root Cause Analysis                            |  |
| Maintain open and honest channels of communication at all levels across the business to facilitate best in class sharing.   |  |  |
| Ensures service targets, SLA's and KPI's are continually reviewed, and expectations are met with optimum levels of quality & service delivery.  | SLA and KPI reporting                          |  |
| Enhance and improve on the current customer experience with regard to their spare parts service delivery thereby improving satisfaction levels and engagement.                                  |  |  |
| Implement programs to improve Team Member motivation and utilization.   | Team behaviour                                 |  |



| MAIN ACCOUNTABILITIES   | MEASUREMENT METHOD (KPI's)   |  |
|---|--|--|
| Working collaboratively with other members of the service department  | Evidence of effective internal/external relationships  |  |
|   | No. of commendations/complaints received regarding quality of work and attitude  |  |
| Review management information and make suggestions,<br>recommendations as to improvements across the Spare Parts<br>Team and of contact centre.           |  |  |
| Any other duties, consistent with the role, or duties required<br>from time to time by the FOS Customer Service Manager, or<br>other department managers. |  |  |
| Demonstrate a high level of professional and personal standards and conduct.  |  |  |
| Observe OH&S and company policies.  | Pro-actively ensure up to date<br>knowledge of and compliance with<br>OH&S policies and procedures and<br>participate in their further<br>development by identifying risks<br>and escalating them appropriately.<br>Observe company policies |  |

## **COMMUNICATION** (regularly communicates with)

FOS Customer Service Manager, National Logistics General Manager, National Technical & Training Manager, Service Managers, Coordinators, Service Technicians, Customer Escalations Specialist and Spare Parts Staff, Spare Parts Purchasing Officer, Australian Warehouse staff

| SKILLS AND EXPERIENCE   | DESIRABLE | ESSENTIAL |
|---|-----------|-----------|
| EDUCATION   |           |           |
| Bachelor's Degree   |           | ✓         |
| Graduate Studies  | ✓         |           |
| WORK EXPERIENCE   |           |           |
| Minimum of 2 years of supervisory/management experience in a customer service industry. |           | ~         |

#### **Dunbrae Subic Incorporation**

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| TECHNICAL KNOWLEDGE                            |  |   |
|--|--|---|
| Proficiency in MS Office.                      |  | ✓ |
| LANGUAGE SKILLS                                |  |   |
| Strong written and verbal communication skills |  | ✓ |

# **SKILLS, ABILITIES & COMPETENCIES, AND QUALITIES**

Hardworking, energetic individual, Detail oriented, Problem Solver, Superior Customer Service skills, think outside the box, Ability to multi-task and make good decisions, Ability to manage and motivate a team, Ability to work under pressure and balance the competing demands of several managers, Proactive approach, Excellent level of integrity, Trustworthy and target-oriented, Ability to work autonomously

| JOB SPECIFICATION ACCEPTANCE |           |      |  |  |
|------------------------------|-----------|------|--|--|
| EXPLAINED BY:                |           |      |  |  |
| Supervisor / Manager Name    | Signature | Date |  |  |
|                              |           |      |  |  |
|                              |           |      |  |  |
|                              |           |      |  |  |
| ACCEPTED BY:                 |           |      |  |  |
| Employee Name                | Signature | Date |  |  |
|                              |           |      |  |  |
|                              |           |      |  |  |